

UltraTech Cement (UTCEM) reported consolidated EBITDA of ~Rs37bn (up 20% yoy), in line with our and street estimates. Domestic grey cement volumes grew ~14% yoy, well ahead of industry growth of ~9%, while grey realization dipped <1% qoq (up ~2% yoy) on softer Jul/Aug-26. Unit operating cost rose ~8% qoq (Rs370/t), primarily due to higher RM + fuel costs (Rs210) and the balance owing to negative operating leverage. However, blended realizations increased by ~2% sequentially (~Rs130/t) led by ~30%/~50% growth in RMC/building material, respectively. Consequently, EBITDA/t stood at Rs974 (Emkay: Rs980) vs Rs914 in 2QFY26 and Rs1,214 in 1QFY27. Our view: UTCEM demonstrated strong volume growth and healthy margin profile in a challenging quarter. Going ahead, we expect an improving margin trajectory, as the industry realizes operating leverage benefits (2H), aided by cement price hikes taken during early 3QFY27 (spot prices up ~5% vs 2Q average). UTCEM remains our top pick, given its purchasing power (read scale) and strengthening market-share position amid a volatile environment. We broadly maintain our estimates and continue to value UTCEM at 17x Sep-28E EV/EBITDA while raising TP by ~2% to Rs13,200 (from Rs13,000). The stock trades at ~14x 1YF EV/EBITDA, akin to the trough seen during the Russia-Ukraine war. Hence, we consider UTCEM as a safe bet on risk-reward ratio; maintain BUY.

Robust volumes and stable pricing offset rising costs

UTCEM's consolidated revenue grew ~19% yoy (down ~6% qoq) to ~Rs233bn, driven by ~13% volume growth. Capacity utilization improved to 71% from ~66% in 2QFY26 (on higher capacity base). Grey realization was broadly stable (down <1% qoq), as soft Jul/Aug-26 offset healthy recovery in Sep-26. On the cost front, unit variable cost rose ~6% on both yoy and qoq basis (Rs210), due to inflation in unit (RM+P&F) cost (up ~8%/9% yoy/qoq). Blended fuel rate climbed to Rs2.09/mcal from Rs1.90 in 1QFY27, despite cutting pet coke usage by 11pps qoq. Fixed cost/t jumped ~15% qoq (flat yoy) on operating de-leverage, taking unit operating cost up ~Rs370/t qoq. PAT grew ~21% yoy to ~Rs15bn, ~6% below our estimate, due to higher interest cost on issuance of fresh NCDs.

Marching toward 240mtpa with a resilient balance sheet

UTCEM commissioned 4.6mtpa in Sep-26, taking consolidated capacity to ~210mtpa. The company remains on track to reach >240mtpa by FY28-end and will announce its next phase of organic expansion by FY27-end. The management retained FY27 capex guidance at ~Rs100bn. In 1HFY27, the company generated OCF of ~Rs69bn (up ~24% yoy), and spent ~Rs57bn on capex, resulting in FCF of ~Rs12bn. The ~Rs70bn dividend payout was thus largely funded through ~Rs54bn of fresh borrowings (including Rs50bn of NCD). As a result, net debt rose to ~Rs235bn (vs ~Rs166bn in Mar-26), raising net debt/EBITDA to ~1.3x from ~0.9x; management expects it to fall below 1x by Mar-27.

Target Price – 12M	Sep-27
Change in TP (%)	1.5
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	23.9

Stock Data	UTCEM IN
52-week High (Rs)	12,848
52-week Low (Rs)	10,118
Shares outstanding (mn)	294.7
Market-cap (Rs bn)	3,138
Market-cap (USD mn)	33,061
Net-debt, FY27E (Rs mn)	238,242.1
ADTV-3M (mn shares)	0.3
ADTV-3M (Rs mn)	3,843.1
ADTV-3M (USD mn)	40.5
Free float (%)	40.7
Nifty-50	22,888.9
INR/USD	94.9

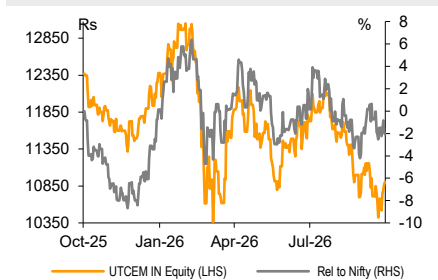
Shareholding, Sep-26

Promoters (%)	58.5
FPIs/MFs (%)	12.2/21.4

Price Performance

(%)	1M	3M	12M
Absolute	(3.3)	(7.3)	(12.1)
Rel. to Nifty	(1.4)	(1.5)	(1.3)

1-Year share price trend (Rs)



UltraTech Cement: Financial Snapshot (Consolidated)

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	759,551	885,115	1,041,405	1,136,977	1,221,975
EBITDA	125,575	170,202	195,184	227,272	249,620
Adj. PAT	61,471	83,200	96,820	119,825	137,350
Adj. EPS (Rs)	208.6	282.3	328.6	406.6	466.1
EBITDA margin (%)	16.5	19.2	18.7	20.0	20.4
EBITDA growth (%)	(3.2)	35.5	14.7	16.4	9.8
Adj. EPS growth (%)	(14.6)	35.3	16.4	23.8	14.6
RoE (%)	9.4	11.3	12.4	14.3	14.7
RoIC (%)	12.0	12.9	14.0	15.7	16.4
P/E (x)	52.0	38.4	32.5	26.2	22.8
EV/EBITDA (x)	26.6	19.5	17.3	14.6	13.1
P/B (x)	4.4	4.1	4.0	3.6	3.2
FCFF yield (%)	0.5	1.7	1.2	3.5	3.0

Source: Company, Emkay Research

Harsh Mittal

harsh.mittal@emkayglobal.com
+91-22-66242446

Omkar Rane

omkar.rane@emkayglobal.com
+91-22-66242414

Earnings call highlights

Demand/Volume

- Industry cement demand grew ~10% yoy in 2QFY27, while UltraTech's volumes grew 13.8% yoy, outperforming the industry.
- UTCEM's regional yoy volume growth stood at >20% in the North, 15–20% in the South, ~10% in the West and Central regions, and ~5% in the East.
- Capacity utilization improved to 71% from 66% yoy, with utilization at >70% in the North and South, ~70% in the West, and ~60% in the Central and East regions.
- Management retained its FY27 guidance of 7–8% industry demand growth and double-digit volume growth for UltraTech Cement.

Price

- Pan-India trade prices were broadly stable qoq, but the quarterly average was 1–1.5% lower qoq due to weakness in Aug-26.
- Trade prices increased by Rs7-10/bag in mid-Sep-26, with non-trade prices seeing sharper hikes. Sep-26 exit trade prices were ~3% above the 1QFY27 average.
- Spot prices are ~5% above the 2QFY27 average. Management expects further hikes over the next couple of months, with the full benefit likely to reflect in 3QFY27.
- Premium cement accounted for 37% in 2Q, while blended cement share stood at 67.3%.

Cost

- Management expects fuel cost to remain elevated at ~Rs2.2/mcal in 2H FY27, assuming petcoke prices remain at \$170–180/t.
- Fuel inventory is expected to limit the impact of higher fuel costs in 3QFY27, with a marginal impact likely in 4QFY27.
- Management reiterated its target of achieving EBITDA/t of Rs1,400 by Mar-28, with price hikes expected to offset cost pressures.

Capex

- UltraTech retained its FY27 capex guidance at ~Rs100bn, with ~Rs59bn incurred in 1H FY27; full-year outlook will be reviewed after 3QFY27.
- The next phase of expansion beyond 240mtpa will be entirely organic, with focus on North India. The company plans to announce its expansion plans before FY27-end.
- Of the Rs18bn planned investment in the wires and cables business, ~Rs11bn has been spent, with the balance expected to be incurred over the next two quarters.

Others

- The board approved an irrevocable corporate guarantee of up to \$55mn for a loan to be raised by its associate UHG Holdings IFSC. The guarantee will be disclosed as contingent liability.
- Refurbishment at ICEM is expected to drive a sharp improvement in South profitability, with management targeting four-digit EBITDA/t by 4QFY28.
- UltraVolt has a planned consumption capacity of 78kt of copper and 24kt of aluminium, and has onboarded >80,000 retailers and electricians across >15,000 pin codes.
- With higher copper prices, UltraTech indicated that UltraVolt's original revenue target of Rs100bn (Feb-25) would translate to Rs160–180bn at current copper prices.

Exhibit 1: UTCEM (Consolidated) – 2QFY27 results snapshot

Particulars (Rs mn)	2QFY27	2QFY26	yoy (%)	1QFY27	qoq (%)	Vs Emkay	Var (%)
Volume sales (mt)	38.2	33.9	12.9	41.3	(7.5)	37.2	2.7
Blended realization (Rs/t)	6,095	5,792	5.2	5,967	2.2	5,931	2.8
Net sales	232,951	196,069	18.8	246,482	(5.5)	220,739	5.5
Raw material cost	46,617	38,909	19.8	47,041	(0.9)	43,607	6.9
Personnel cost	11,633	10,644	9.3	11,063	5.2	11,284	3.1
Power and fuel cost	55,111	44,442	24.0	54,187	1.7	50,162	9.9
Freight cost	48,097	41,271	16.5	52,106	(7.7)	46,948	2.4
Other expenses	34,280	29,859	14.8	31,931	7.4	32,252	6.3
Total expenses	195,738	165,126	18.5	196,328	(0.3)	184,253	6.2
Total cost/t (Rs)	5,121	4,878	5.0	4,753	7.8	4,950	3.5
EBITDA	37,213	30,943	20.3	50,155	(25.8)	36,486	2.0
EBITDA/t (Rs)	974	914	6.5	1,214	(19.8)	980	(0.7)
Interest	5,518	4,593	20.1	4,529	21.8	4,529	21.8
Depreciation	12,134	11,477	5.7	12,005	1.1	12,005	1.1
Other income	1,109	1,741	(36.3)	1,303	(14.9)	1,303	(14.9)
Recurring pre-tax income	20,671	16,615	24.4	34,923	(40.8)	21,254	(2.7)
Extraordinary income/(expense)	62.9	0	NA	132.5	NA	0	NA
Taxation	5,594	4,235	32.1	8,753	(36.1)	5,335	4.9
Reported net income	15,014	12,380	21.3	26,037	(42.3)	15,919	(5.7)
Recurring net income	15,077	12,380	21.8	26,170	(42.4)	15,919	(5.3)

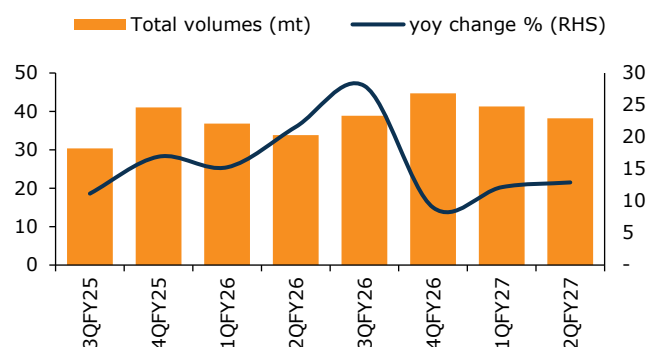
Source: Company, Emkay Research

Exhibit 2: Sectoral update – 2QFY27

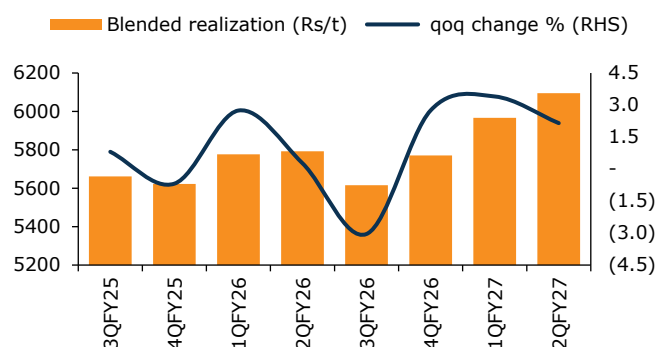
North	I C H R	- Infrastructure demand was supported by projects such as the Delhi-Amritsar Expressway, Mumbai-Delhi Expressway. - Commercial, Housing and Rural demand registered growth.
Central	I C H R	- Infrastructure demand grew as project execution picked up ahead of the elections. Key contributors were road projects, Babatpur International Airport, Gorakhpur International Cricket Stadium, Thermal power projects, Indore Metro and Bhopal Metro. - Commercial demand grew overall, although heavy rainfall in Prayagraj, Rewa and Satna slowed momentum from mid-August through September. - Housing and rural demand grew across the region.
East	I C H R	- Infrastructure demand was subdued on account of delays in fund flows, floods in Bihar and Assam, and a cyclone in Odisha. - Commercial and Housing demand remained stable overall. West Bengal and Chhattisgarh demand impacted by sand shortages, heavy rainfall and ongoing local body elections
West	I C H R	- In Maharashtra, infrastructure demand was supported by projects such as the Mumbai Metro and Mumbai-Delhi Expressway. Demand in Gujarat aided by Ahmedabad-Mehsana road works, wind turbine foundations, solar park control rooms in Kachchh-Surendranagar, Surat Metro and the Vadodara-Mumbai Expressway. - Commercial demand registered growth. However, aggregate shortage and railway congestion near Lonavala impacted demand intermittently in Mumbai. - Rural and Housing demand grew.
South	I C H R	- Infrastructure demand was muted because construction slowed across projects. Aggregate supply in Kerala was also hit by a crusher strike in Karnataka and a temporary ban on material movement imposed in Tamil Nadu. - Commercial, Housing and rural demand registered overall growth.

Source: Company, Emkay Research; Note I = Infrastructure, C = Commercial, H = Housing, R = Rural, Green = Growth, Yellow = Stable, and Red = Degrowth

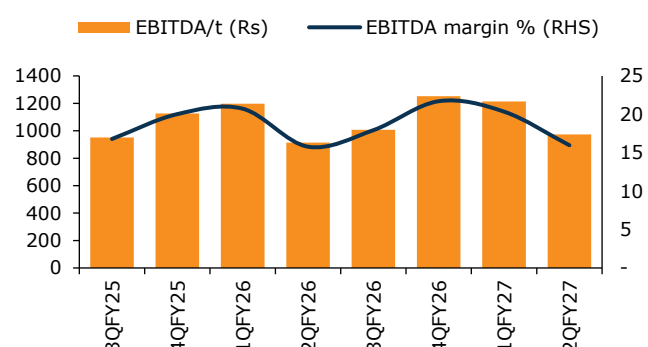
This report is intended for Team White Marque Solutions (team.emkay@whitemarquessolutions)

Exhibit 3: Quarterly volume trend

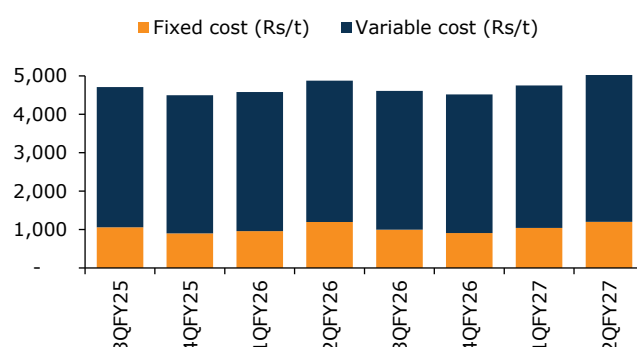
Source: Company, Emkay Research

Exhibit 4: Quarterly blended realization trend

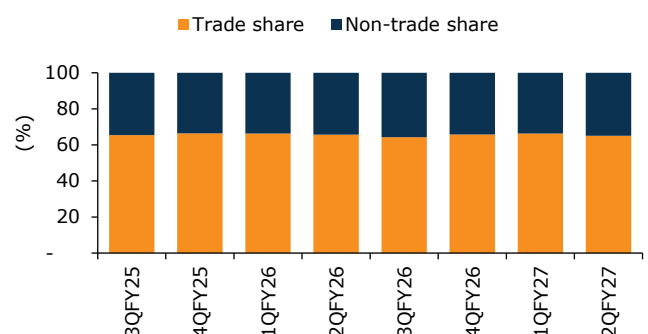
Source: Company, Emkay Research

Exhibit 5: Quarterly margin trend

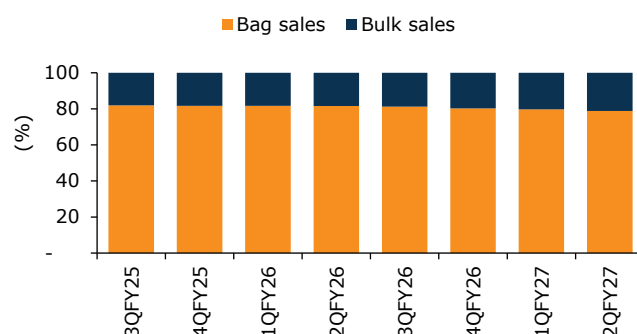
Source: Company, Emkay Research

Exhibit 6: Split between unit fixed cost and variable cost

Source: Company, Emkay Research

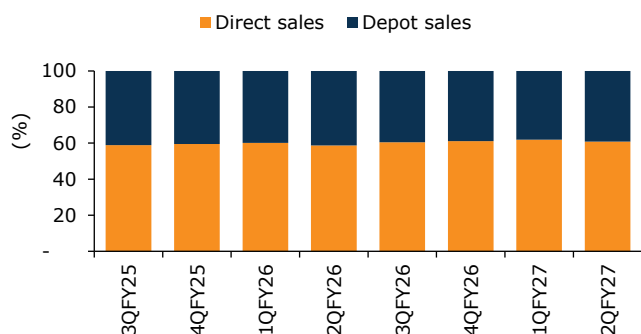
Exhibit 7: Quarterly trade share trend

Source: Company, Emkay Research

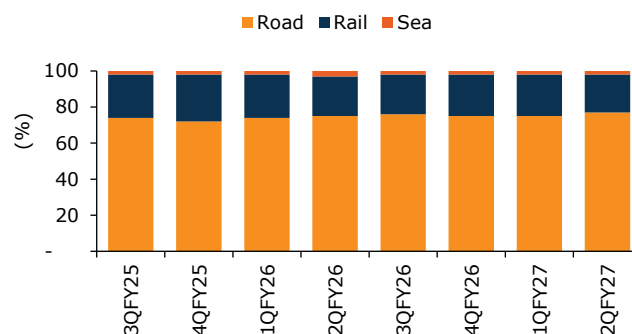
Exhibit 8: Quarterly bulk/bag sales trend

Source: Company, Emkay Research

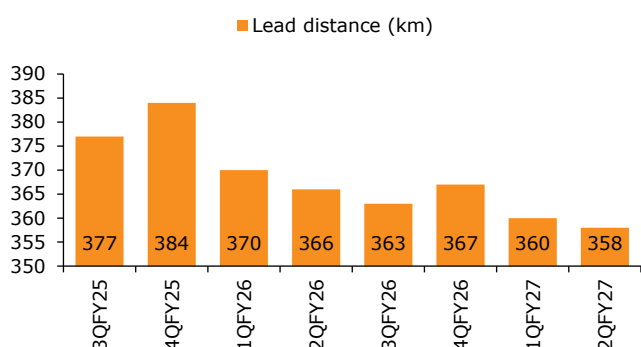
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Exhibit 9: Quarterly direct/depot sales trend

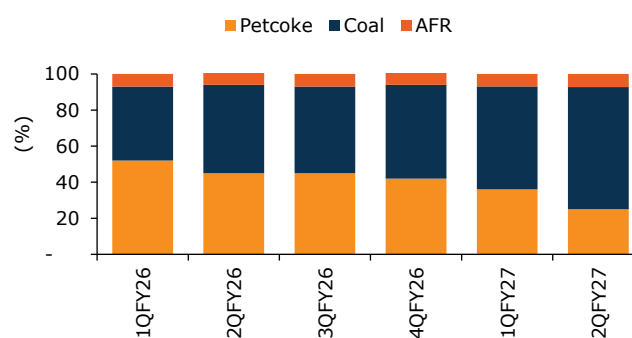
Source: Company, Emkay Research

Exhibit 10: Quarterly logistics mix

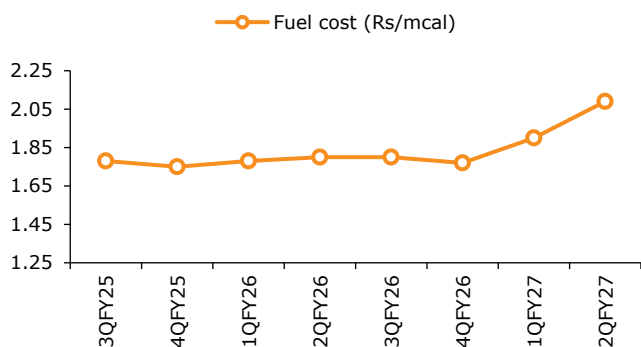
Source: Company, Emkay Research

Exhibit 11: Quarterly lead distance trend

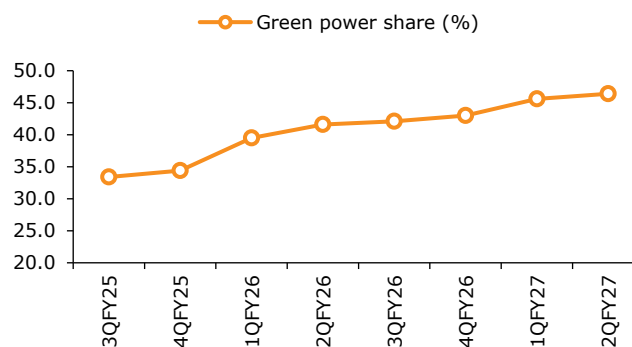
Source: Company, Emkay Research

Exhibit 12: Quarterly fuel mix

Source: Company, Emkay Research

Exhibit 13: Quarterly fuel consumption cost

Source: Company, Emkay Research

Exhibit 14: Quarterly green power share trend

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Exhibit 15: Sources of power (grey cement production) – 2QFY27

Particulars	Q2FY26		Q2FY27	
	Power mix	Rate (Rs./kWh)	Power mix	Rate (Rs./kWh)
Captive thermal power	36.8%	6.90	31.4%	6.01
State grid and others	24.1%	6.84	21.5%	7.10
Renewable energy	21.1%	4.61	25.1%	4.78
Waste heat recovery system	18.0%	0.81	22.0%	0.72
Power cost (Rs./kWh)	5.31		4.77 ↓	
Total power consumed (kWh/t of cement)	71.97		70.60 ↓	
Power cost (Rs./t)	382		337 ↓	

Source: Company, Emkay Research

Exhibit 16: Historical quarterly product unit economics

Grey Cement	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Revenue (Rs mn)	166,110	186,700	219,870	211,890	195,711
Growth yoy (%)	26.1	27.6	10.0	15.0	17.8
Realization (Rs/t)	4,990	4,872	4,990	5,196	5,191
Growth yoy (%)	3.8	(0.6)	1.0	2.6	4.0
Volume (mt)	33.3	38.3	44.1	40.8	37.7
Growth yoy (%)	21.5	28.3	8.9	12.2	13.2
White Cement	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Revenue (Rs mn)	6,660	6,770	8,000	7,000	6,930
Growth yoy (%)	26.9	5.6	14.8	22.8	4.1
Realization (Rs/t)	11,893	12,309	12,308	13,208	13,327
Growth yoy (%)	1.9	(2.1)	(1.1)	8.9	12.1
Volume (mt)	0.6	0.6	0.7	0.5	0.5
Growth yoy (%)	24.4	7.8	16.1	12.8	(7.1)

Source: Company, Emkay Research

Exhibit 17: Historical quarterly unit economics

(Rs/t)	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Sales volumes (mt)	33.85	38.87	44.71	41.31	38.22
Blended realization	5,792	5,616	5,770	5,967	6,095
Raw material cost	1,149	1,133	1,135	1,139	1,220
Power and fuel cost	1,313	1,254	1,211	1,312	1,442
Freight cost	1,219	1,224	1,260	1,261	1,258
Employee cost	314	268	243	268	304
Other expenses	882	730	668	773	897
Total operating cost	4,878	4,609	4,518	4,753	5,121
EBITDA	914	1,007	1,253	1,214	974

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions)

Exhibit 18: Performance trends and assumptions

Particulars	FY25	FY26	FY27E	FY28E	FY29E
Grey cement capacity (mtpa)	189	197	213	243	243
Grey cement sales volume (mt)	129	152	169	182	196
Capacity utilization (%)	68.4	77.2	79.1	75.0	80.7
Capacity growth (%)	29.1	4.2	8.3	14.0	-
Grey cement realization (Rs/t)	4,908	4,978	5,269	5,310	5,304
Blended realization (Rs/t)	5,638	5,738	6,094	6,158	6,163
Blended realization growth (%)	(5.3)	1.8	6.2	1.0	0.1

Source: Company, Emkay Research

Exhibit 19: Unit economics – Trends and assumptions

(Rs/t)	FY25	FY26	FY27E	FY28E	FY29E
Blended realization	5,638	5,738	6,094	6,158	6,163
Raw material cost	1,051	1,114	1,243	1,300	1,300
Staff cost	275	270	273	276	278
Power and fuel cost	1,337	1,270	1,410	1,339	1,322
Freight expenses	1,277	1,243	1,259	1,258	1,258
Other expenses	741	737	766	754	746
Total operating cost	4,680	4,634	4,952	4,927	4,904
EBITDA	958	1,103	1,142	1,231	1,259

Source: Company, Emkay Research

Exhibit 20: Valuation snapshot

(Rs mn)	2QFY29E
Target EV/EBITDA (x) (A)	17.0
Total EBITDA (B)	238,446
EV (C) = (A) + (B)	4,053,587
Add: Wires and Cables (D) * (refer to Exhibit 21)	32,400
Total EV (Rs mn) (E) = (C) + (D)	4,085,987
Less: Net debt (2QFY28E) (F)	184,654
M-cap (G) = (E) – (F)	3,901,333
Shares o/s (mn) (H)	295
Value per share (Rs) (I) = (G)/(H)	13,200

Source: Company, Emkay Research

Exhibit 21: Wires and cables valuation

Particulars (Rs mn)	2QFY29E
Wires and Cables capex (Rs mn)	18,000
Asset turn (x)	3.0
Revenue (assuming 65% utilization)	35,100
EBITDA (assuming 0%/10% margin in FY28E/FY29E)	2,160
Target EV/EBITDA 2QFY29E	15
Wires and Cables EV	32,400

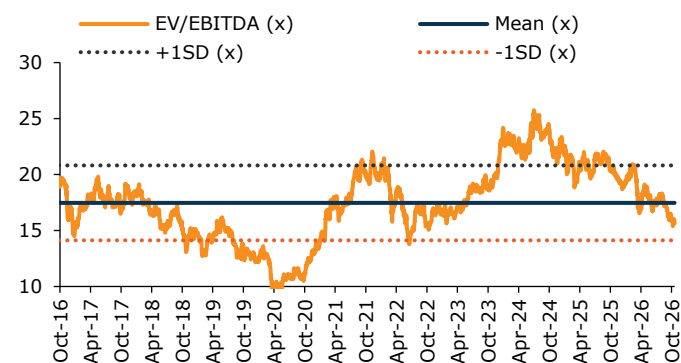
Source: Company, Emkay Research

- **Key risks:** Sharp fall/rise in cement prices/input costs.

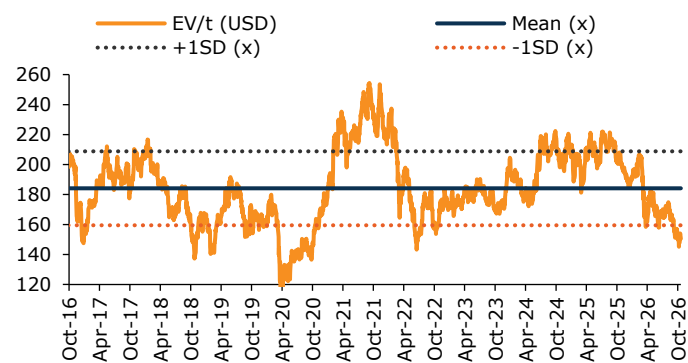
Exhibit 22: Change in estimates

(Rs mn)	FY27E				FY28E				FY29E			
	Revised	Earlier	% chg	yoy (%)	Revised	Earlier	% chg	yoy (%)	Revised	Earlier	% chg	yoy (%)
Revenues	1,041,405	1,008,915	3.2	17.7	1,136,977	1,092,161	4.1	9.2	1,221,975	1,177,471	3.8	7.5
EBITDA	195,184	195,703	(0.3)	14.7	227,272	222,506	2.1	16.4	249,620	247,685	0.8	9.8
PAT	96,625	98,110	(1.5)	18.3	119,825	112,925	6.1	24.0	137,350	129,168	6.3	14.6

Source: Company, Emkay Research

Exhibit 23: UTCEM trades below its 10Y mean 1YF EV/EBITDA...

Source: Company, Bloomberg, Emkay Research

Exhibit 24: ...and below its -1SD on EV/t basis

Source: Company, Bloomberg, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

UltraTech Cement: Consolidated Financials and Valuations

Profit & Loss

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	759,551	885,115	1,041,405	1,136,977	1,221,975
Revenue growth (%)	7.1	16.5	17.7	9.2	7.5
EBITDA	125,575	170,202	195,184	227,272	249,620
EBITDA growth (%)	(3.2)	35.5	14.7	16.4	9.8
Depreciation & Amortization	40,150	46,445	48,622	51,804	55,154
EBIT	85,425	123,758	146,562	175,468	194,466
EBIT growth (%)	(13.0)	44.9	18.4	19.7	10.8
Other operating income	-	-	-	-	-
Other income	7,442	5,775	4,700	7,125	11,677
Financial expense	16,505	18,717	21,064	21,425	21,425
PBT	76,361	110,816	130,198	161,168	184,718
Extraordinary items	1,080	1,544	195	0	0
Taxes	14,885	27,388	33,151	41,098	47,103
Minority interest	5	227	227	245	265
Income from JV/Associates	-	-	-	-	-
Reported PAT	60,391	81,656	96,625	119,825	137,350
PAT growth (%)	(13.8)	35.2	18.3	24.0	14.6
Adjusted PAT	61,471	83,200	96,820	119,825	137,350
Diluted EPS (Rs)	208.6	282.3	328.6	406.6	466.1
Diluted EPS growth (%)	(14.6)	35.3	16.4	23.8	14.6
DPS (Rs)	77.5	240.0	100.0	100.0	100.0
Dividend payout (%)	37.8	86.6	30.5	24.6	21.5
EBITDA margin (%)	16.5	19.2	18.7	20.0	20.4
EBIT margin (%)	11.2	14.0	14.1	15.4	15.9
Effective tax rate (%)	19.5	24.7	25.5	25.5	25.5
NOPLAT (pre-IndAS)	68,773	93,171	109,245	130,723	144,877
Shares outstanding (mn)	295	295	295	295	295

Source: Company, Emkay Research

Balance Sheet

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	2,947	2,947	2,947	2,947	2,947
Reserves & Surplus	704,121	763,289	789,190	879,547	987,429
Net worth	707,068	766,235	792,137	882,494	990,376
Minority interests	31,866	40,889	40,889	40,889	40,889
Non-current liab. & prov.	95,794	98,901	98,901	98,901	98,901
Total debt	242,175	237,687	277,687	277,687	277,687
Total liabilities & equity	1,076,903	1,143,712	1,209,614	1,299,971	1,407,853
Net tangible fixed assets	760,152	802,834	848,592	896,787	941,633
Net intangible assets	185,490	185,102	185,102	185,102	185,102
Net ROU assets	-	-	-	-	-
Capital WIP	86,524	100,819	105,819	95,819	85,819
Goodwill	-	-	-	-	-
Investments [JV/Associates]	-	-	-	-	-
Cash & equivalents	45,324	51,200	39,445	105,966	153,492
Current assets (ex-cash)	197,782	209,689	262,041	243,352	291,979
Current Liab. & Prov.	260,068	270,048	295,501	291,173	314,289
NWC (ex-cash)	(62,284)	(60,359)	(33,461)	(47,821)	(22,310)
Total assets	1,076,903	1,143,712	1,209,614	1,299,971	1,407,853
Net debt	196,851	186,488	238,242	171,721	124,196
Capital employed	1,076,903	1,143,712	1,209,614	1,299,971	1,407,853
Invested capital	697,868	742,475	815,131	848,967	919,323
BVPS (Rs)	2,399.4	2,600.2	2,688.1	2,994.8	3,360.9
Net Debt/Equity (x)	0.3	0.2	0.3	0.2	0.1
Net Debt/EBITDA (x)	1.6	1.1	1.2	0.8	0.5
Interest coverage (x)	5.6	6.9	7.2	8.5	9.6
RoCE (%)	10.9	12.8	14.0	15.8	16.4

Source: Company, Emkay Research

Cash flows

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	75,281	109,272	130,003	161,168	184,718
Others (non-cash items)	-	-	-	-	-
Taxes paid	(13,006)	(13,007)	(33,151)	(41,098)	(47,103)
Change in NWC	(6,711)	(2,332)	(26,898)	14,360	(25,511)
Operating cash flow	106,734	153,159	139,412	207,414	188,418
Capital expenditure	(89,506)	(95,106)	(99,380)	(90,000)	(90,000)
Acquisition of business	-	-	-	-	-
Interest & dividend income	3,420	2,073	0	0	0
Investing cash flow	(165,045)	(94,801)	(99,380)	(90,000)	(90,000)
Equity raised/(repaid)	20	0	0	0	0
Debt raised/(repaid)	88,593	(14,659)	40,000	0	0
Payment of lease liabilities	-	-	-	-	-
Interest paid	(14,790)	(18,687)	(21,064)	(21,425)	(21,425)
Dividend paid (incl tax)	(20,117)	(22,734)	(70,723)	(29,468)	(29,468)
Others	(2,949)	(3,456)	0	0	0
Financing cash flow	50,758	(59,536)	(51,787)	(50,893)	(50,893)
Net chg in Cash	(7,553)	(1,178)	(11,754)	66,521	47,525
OCF	106,734	153,159	139,412	207,414	188,418
Adj. OCF (w/o NWC chg.)	113,445	155,490	166,311	193,054	213,929
FCFF	17,228	58,053	40,032	117,414	98,418
FCFE	4,143	41,409	18,969	95,989	76,993
OCF/EBITDA (%)	85.0	90.0	71.4	91.3	75.5
FCFE/PAT (%)	6.9	50.7	19.6	80.1	56.1
FCFF/NOPLAT (%)	25.1	62.3	36.6	89.8	67.9

Source: Company, Emkay Research

Valuations and key Ratios

Y/E Mar	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	52.0	38.4	32.5	26.2	22.8
EV/CE (x)	3.4	3.2	3.0	2.8	2.5
P/B (x)	4.4	4.1	4.0	3.6	3.2
EV/t (USD)	184.6	176.1	164.2	141.5	139.5
EV/EBITDA (x)	26.6	19.5	17.3	14.6	13.1
EV/EBIT(x)	39.0	26.9	23.0	18.9	16.8
EV/IC (x)	4.8	4.5	4.1	3.9	3.5
FCFF yield (%)	0.5	1.7	1.2	3.5	3.0
FCFE yield (%)	0.1	1.3	0.6	3.1	2.5
Dividend yield (%)	0.7	2.3	0.9	0.9	0.9
DuPont-RoE split					
Net profit margin (%)	8.1	9.4	9.3	10.5	11.2
Total asset turnover (x)	0.8	0.8	0.9	0.9	0.9
Assets/Equity (x)	1.4	1.5	1.5	1.5	1.4
RoE (%)	9.4	11.3	12.4	14.3	14.7
DuPont-RoIC					
NOPLAT margin (%)	9.1	10.5	10.5	11.5	11.9
IC turnover (x)	1.3	1.2	1.3	1.4	1.4
RoIC (%)	12.0	12.9	14.0	15.7	16.4
Operating metrics					
Core NWC days	(29.9)	(24.9)	(11.7)	(15.4)	(6.7)
Total NWC days	(29.9)	(24.9)	(11.7)	(15.4)	(6.7)
Fixed asset turnover	1.2	1.1	1.3	1.3	1.3
Opex-to-revenue (%)	65.4	61.4	60.9	58.9	58.5

Source: Company, Emkay Research

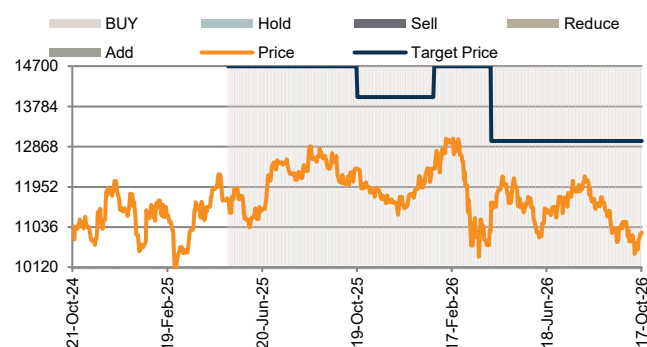
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RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
11-Oct-26	10,675	13,000	Buy	Harsh Mittal
20-Jul-26	11,903	13,000	Buy	Harsh Mittal
28-Apr-26	11,817	13,000	Buy	Harsh Mittal
20-Apr-26	11,917	13,000	Buy	Harsh Mittal
08-Apr-26	11,603	13,000	Buy	Harsh Mittal
16-Mar-26	11,099	14,700	Buy	Harsh Mittal
04-Mar-26	12,107	14,700	Buy	Harsh Mittal
03-Feb-26	12,590	14,700	Buy	Harsh Mittal
25-Jan-26	12,369	14,700	Buy	Harsh Mittal
14-Jan-26	12,255	14,000	Buy	Harsh Mittal
06-Jan-26	12,204	14,000	Buy	Harsh Mittal
01-Jan-26	11,901	14,000	Buy	Harsh Mittal
02-Dec-25	11,666	14,000	Buy	Harsh Mittal
01-Nov-25	11,947	14,000	Buy	Harsh Mittal
19-Oct-25	12,370	14,000	Buy	Harsh Mittal
08-Oct-25	11,991	14,700	Buy	Harsh Mittal
02-Oct-25	12,095	14,700	Buy	Harsh Mittal
31-Aug-25	12,640	14,700	Buy	Harsh Mittal
22-Jul-25	12,452	14,700	Buy	Harsh Mittal
07-May-25	11,658	14,700	Buy	Harsh Mittal

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India

Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

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This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)